



# **GRADUATE PROFILE:**RICHARD BOURNE

GLOBAL SUPPORT MANAGER & PRODUCT SME

At the young age of 34 Richard has established himself as a cornerstone of the CubeLogic business. A decade working alongside Lee Campbell, CEO and a wealth of experience with the products and the clients means that Richard is a key ingredient to our success. It's not always a walk in the park but I don't think he'd change it for the world!

## What qualifications do you have?

I graduated from Bournemouth University in 2006 with a BA Hons in Business IT.

## When did you start working for CubeLogic?

2009.

#### What is your work experience to date?

Straight from university I started working for a large technology firm in a consulting position supporting IT Projects for Credit Risk solutions. Whilst the application and sector were right for me I decided to take a role with CubeLogic, it was a smaller firm where I felt I had more opportunities to grow and develop. I stayed for two years and remained with the business to become an employee of Openlink when they bought CubeLogic in 2012. I soon realised again that being a statistic in a large firm wasn't for me. I decided to leave OpenLink and spent a couple of years working for some smaller companies in the credit risk arena. In September 2016 I was delighted to hear from Lee Campbell that they had decided to buy CubeLogic back from OpenLink and there was an opportunity for me come on board in a senior role. This was perfect as I knew the team well and really felt the company had huge potential. Over two years in and it hasn't disappointed, the company is growing at quite a pace and I now find myself as Global Support Manager and Subject Matter Expert.

#### Why CubeLogic?

As mentioned above, CubeLogic is smaller but growing fast. Sometimes in a large firm you get lost or don't always feel like you have a big impact on the end result. With Cube I am at the forefront of what's happening and get to experience first hand what it's like to develop an innovative technology firm. I don't feel I would get this experience of working so closely with household name clients anywhere else. Despite having global offices, we are a close-knit team and without sounding cliché, that's what makes the dream work!

## Did you always want to work in the technology space?

Some people's perception of working in technology can be inaccurate, they picture nerdy people in a darkened room working all hours. I'm sure there is an aspect of that and whilst I love the problem solving and logical aspect of what we are doing I am sociable and want to be client facing. I like collaborating with clients to develop new solutions and enabling them to drive their businesses forward. I have developed some great relationships in the industry and whilst when I started Uni this might not have been the end goal, I definitely think I have ended up in the right place.

### Is your role industry specific or could you apply it to any sector?

The reason I am able to work so well with the clients is because I understand their business needs and that only comes from being in the industry for over ten years and working in small firms where you get exposure on the front line.

### Do you get to travel?

CubeLogic has offices in London, Houston, Berlin and Singapore. We have clients located in all of the major business cities. There are numerous opportunities to travel and when I was younger this was a big positive of working for Cube. As I get older the novelty has worn off slightly and I am happier to be based in London – but that's fine as there are new people moving up through the company who want to get out and see the world!

### Where do you see yourself in ten years?

Running operations and client engagements if not running my own company.

# What advice would you give young people leaving college who want to pursue a career in technology?

Don't be afraid to take up challenges and learn new skill sets. Although technology is important ensure that you have a good set of soft skills so you can engage people and clients, this makes the working relationship a lot easier and creates more opportunities for career development.

## What is your best memory whilst working for CubeLogic?

IECA conference in Las Vegas.... Need I say anymore? The company was small at this point and we were focussed on growing the brand in the US market. We hosted a number of events (party's) and maybe played a bit of Blackjack!

### **FACTS ABOUT RICHARD:**

AGE: 34 SOMETHING NOT EVERYONE KNOWS ABOUT ME:

LIVES IN: London The Bourne Identity films are roughly based on

**BORN IN:** Brighton my real life.

FOOTBALL TEAM: Manchester United IF I WAS AN ANIMAL, I WOULD BE:

**DREAM JOB:** Chef A dragon... because... it's a dragon.





www.cubelogic.com



careers@cubelogic.com

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